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Reshaping the News: Moscow's Media Presence in Developing Countries

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A Research Paper



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GI 85-10076 March 1985





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# Reshaping the News: Moscow's Media Presence in Developing Countries

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A Research Paper

This paper was prepared by Office of Global Issues, with the assistance of Office of Central Reference. Comments and queries are welcome and may be directed to the Chief, Instability and Insurgency Center, OGI, on

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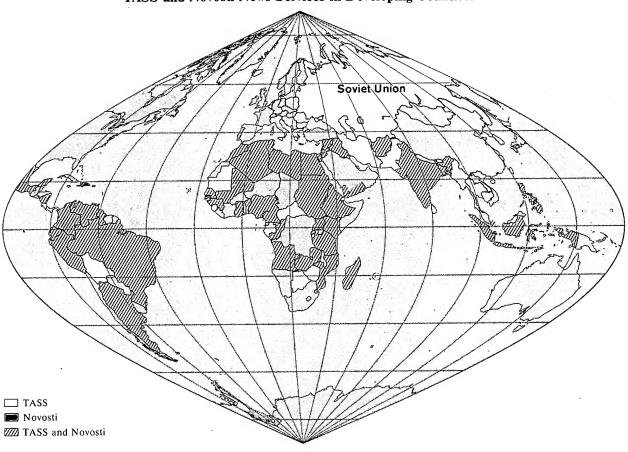
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	Reshaping the News:	
	Moscow's Media Presence	
	in Developing Countries	25X1
<b>C</b>	Carriet arrange in actablishing relationshing with Third World madic has	
Summary	Soviet success in establishing relationships with Third World media has	
Information available as of 1 March 1985	yielded substantial payoffs including: <ul> <li>Significantly influencing the editorial line or placing its own stories in</li> </ul>	
was used in this report.	more than 50 major Third World newspapers.	
	<ul> <li>Recruiting important editors, publishers, and information ministers in</li> </ul>	
	key Third World countries.	
• • • • •	• Placing KGB operatives overseas as "correspondents"; 60	25X1
	to 70 percent of all TASS correspondents are KGB.	25X1
<i>;</i>	to 70 percent of all TASS correspondents are ROB.	23/1
	Media relationships are developed through one or more of the following	
	techniques:	
	• Extensive development assistance to fledgling wire services, print media,	
•	and government information ministries.	
	Journalism training for veteran and apprentice newsmen.	
	• Cultivating individual newsmen with cash, entertainment, scholarships,	
	duty-free goods, and free vacations.	
	• Supporting the expansion of regional wire services in South Asia, Africa,	
	East Asia, and Latin America.	
•	• Maintaining visibility at UNESCO as an advocate of a larger role for de-	
	veloping country media.	25X1
	These approaches are working. The Soviet overseas media has over 260	
	correspondents in 71 developing countries; TASS alone has acquired 18	
	new clients since 1982. The Soviets' international front for journalists, in	
	turn, claims to have trained over 300 newspersons in recent years. Working	
	through UNESCO, Moscow has sponsored new regional wire services and	
	shifted the debate on a "new world information order" to alleged abuses of	
	the Western media.	25X1
	Soviet ability to use this influence is evidenced, in turn, by the success of	
	specific media placement efforts:	
	• The spate of reporting of US involvement in Indira Gandhi's assassina-	
	tion required the State Department to publicly deny any US role.	
	• Nigerian press reports in 1983 that the United States was intervening in	
	the Nigerian elections prompted the US Ambassador to protest directly to the Soviet Ambassador in Lagos.	
	<ul> <li>Reports of alleged coup plotting by the United States in Ghana in 1984</li> </ul>	
	compelled the US Embassy to issue a denial.	•
	compened the OS Embassy to issue a demai.	25X1
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Sani	itized Copy Approved for Release 2010/11/19 : CIA-RDP90T01298R000300010001-0	
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	Moscow's efforts have been unsuccessful in Cameroon, Colombia, Djibouti, Liberia, Nigeria, and Zambia—countries reportedly more sensitive to Soviet abuses of press access or concerned over Soviet media serving as havens for KGB operations.	25X1
	We expect Moscow's effort to build an overseas media presence to continue expanding. Novosti inaugurated a special wire service for developing-country news agencies just last year.	25X1 25X1
	A Soviet front has built a new school to train Latin American journalists, reflecting the high	25X′
	priority Moscow has placed on Soviet media objectives in this region.	25X1
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Figure 1 TASS and Novosti News Services in Developing Countries



TASS   Novosti	TASS   Novosti	TASS   Novosti
• • Afghanistan	● ● Guinea-Bissau	● ● Nigeria
● ● Algeria	● ● Guyana	● Pakistan
• • Angola	● ● India	● Panama
● ● Argentina	● ● Indonesia	P.D.R.Y. (S. Yemen)
Bangladesh	● Iran	● ● Peru
● ● Benin	● ● Iraq	● Philippines
Bolivia	● ● Jordan	● ● Senegal
•- Botswana	● ● Kenya	• Sierra Leone
● ● Brazil	■ Kuwait	● ● Singapore
● Burma	● ● Lebanon	● Sri Lanka
●	_ Liberia	● ● Sudan
• C.A.R. (Central Afr. Rep.)	● ● Libya	• Suriname
<ul><li>● Colombia</li></ul>	● ● Madagascar	● ● Syria
● ● Congo	● Malaysia	● ● Tanzania
Costa Rica	● ● Mali	● Thailand
● ● Cyprus	<ul><li>Mauritania</li></ul>	● Togo
Dominican Republic	● Mauritius	• • Tunisia
● ● Ecuador	● ● Mexico	● ● Uganda
● ● Egypt	• • Morocco	· Venezuela
● ● Ethiopia	● ● Mozambique	Y.A.R. (N. Yemen)
● Gabon	• Nepal	● ● Zambia
• • Ghana	● ● Nicaragua	Zimbabwe
● ● Guinea		

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many international political issues, the US embassy accounts for the large Soviet media presence by

suggesting that compatible ideologies and common rhetoric facilitate media exchanges.

• Mubarak has allowed a sizable Soviet press contingent to return—six Soviet media agencies maintain These advisers provide them with guidance and instructions for propaganda in host countries and review

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their work,

Table 1 Soviet Correspondents Posted to Developing Countries (10 Soviet Media) a

Country	Representatives	Country	Representatives
Total	266	Kuwait	4
Afghanistan	15	Lebanon	10
Algeria	15	Liberia	2
Angola	4	Libya	2
Argentina	1	Madagascar	4
Bangladesh	3	Malaysia	1
Benin	2	Mali	3
Bolivia	2	Mauritania	1
Botswana	1	Mauritius	1
Brazil	5	Mexico	8
Burma	5	Morocco	2
Burundi	1	Mozambique	3
Cameroon	2	Nepal	1
Central African Republic	1 .	Nicaragua	5
Chad	1	Nigeria	7
Colombia	1	Pakistan	10
Congo	2	Panama	1
Costa Rica	1	Peru	12
Cyprus	3	Philippines	5
Dominican Republic	1	Senegal	3
Ecuador	2	Sierra Leone	1
Egypt	15	Singapore	3
Equatorial Guinea	1	Sri Lanka	2
Ethiopia	6	Sudan	3
Fiji	1	Suriname	1
Gabon	1	Syria	8
Ghana	5	Tanzania <sup>*</sup>	4
Guinea	2	Thailand	1 *
Guinea-Bissau	2	Togo	1
Guyana	3	Tunisia	3
India	18	Uganda	3
Indonesia	6	Venezuela	4
[ran	3	Yemen, Arab Republic	2
Ігад	3	Yemen, People's Democratic Republic of	2
Jordan	2	Zambia	4
Кепуа	2	Zimbabwe	1

<sup>&</sup>lt;sup>a</sup> Total in September 1984.

#### Table 2 Soviet Overseas Media

Media	Correspondents	Developing Countries
TASS, government news agency	90	66
Novosti, Central Committee's news and features agency	55	47
Izvestiya, government daily	10	10
Krasnaya Zvezda (Red Star), armed forces' daily	2	1
Moscow TV	6	6
Novoye Vremya (New Times), Central Committee's world affairs weekly	.3	3
Pravda, Party daily	21	15
Radio Moscow, all union radio	14	13
Trud, Soviet trade unions' dail	y 2	2
Zhurnalist, Soviet journalists' monthly	1	1
Unidentified media organiza- tion	62	34

#### Soviet Approaches to Developing-Country Media

The Soviets are using five principal approaches to nurture their relations with the media of developing countries:

- Development assistance.
- Journalism training and recruitment.
- Cultivation of Soviet-friendly journalists.
- Support for independent, regional news services.
- UNESCO visibility.

#### Media Development Assistance

The Soviets are vigorously competing with Western media services by providing the print and broadcast media of developing countries with services and equipment at little or no cost. In Liberia, for example, the

<sup>1</sup> This approach to media assistance by the Soviets was discussed in May 1981 at a conference in Kiev, USSR, among East Bloc UNESCO national commissions,

The commissions agreed that the Bloc should aggressively promote technical aid to developing-country media, offer them no-strings-attached financial aid, and give high priority to training their journalists.

#### Projecting Soviet Views

In addition to developing direct ties with Third World media, the USSR publishes and broadcasts extensively in developing countries. Novosti, by its own account, produces 60 journals in 45 languages along with foreign-language books and films. Over 70 percent of Soviet international radiobroadcasts, conducted in 38 languages, are directed toward developing countries, principally toward East and South Asia, the Middle East, and North Africa, according to USIA. Radio Moscow's world service in English broadcasts 24 hours a day on all shortwave bands. Radio stations of the Soviet Asian republics broadcast to the Middle East, South Asia, and Southeast Asia. Radio Peace and Progress, sponsored by the Soviet Committee for Defense of Peace, broadcasts to developing countries on Radio Moscow frequencies.

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national news agency can subscribe to TASS for \$1,000 per year as compared with Agence France Presse for \$23,000 per year, according to USIS. TASS pronouncements and US embassy reporting indicate that the standard TASS aid package for developing-country news agencies currently includes:

- A subscription to TASS world or regional news service.
- Installation of radio receivers and radio photocopiers.
- Maintenance and spare parts provided by TASS engineers.
- Journalism training for news agency personnel.

The Soviets subsidize the entire package, and negotiate a formal aid agreement with the client, either through TASS representatives or the Soviet Ambassador. The agreement usually leads to an exchange of correspondents between capitals, with the cost of a client news agency's Moscow bureau, in some cases, underwritten by Moscow.

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#### KGB Use of Soviet Media

The KGB has co-opted Soviet overseas media offices either by placing its own people with journalist cover or by requiring the cooperation of legitimate Soviet journalists.  KGB officials use their journalist cover to access political leaders in developing countries, recruit agents in the government and media, and promote	many Novosti bureau chiefs are KGB. All Novosti personnel in a news bureau, if not KGB themselves, are expected to facilitate KGB recruitment efforts, defectors report. They help the KGB by identifying potentially helpful host-country nationals, making introductions, and providing background information about personalities, issues, and relationships among denizens.	25X1 25X1
Soviet perspectives of international political issues. A		
observes that many legitimate So-	The KGB originally staffed Novoye Vremya overseas	25X1
viet journalists are posted to obscure capitals of little	bureaus in their entirety. In the 1970s the Central	
news value to service KGB disinformation requirements.	Novoye Vremya bureaus, but  10 of 12 Novoye Vremya corre-	2 <u>;</u> 25X1 25X1
Most commonly, the KGB uses TASS, Novosti, and Novoye Vremya (New Times). Defectors report that	spondents abroad were KGB.	25X1
the KGB and associated Soviet clandestine services staff as much as 70 to 80 percent of TASS bureau personnel. In a typical six-person TASS foreign news bureau, three reporters may be KGB, two GRU, and one, usually the bureau chief, a full-time, trained journalist TASS reportedly is a preferred KGB cover, possibly because TASS does not require correspondents to byline stories, a practice enabling the lack of journalistic productivity by KGB "correspondents" to go unobserved.	The KGB also uses the foreign news bureau of Izvestiya, Trud, and Soviet radio for cover, although not as extensively as it uses TASS and Novosti. It does not use Soviet TV because Soviet TV correspondents' faces are well known by television audiences in the USSR, and these correspondents must be technically proficient in electronics. It rarely uses Pravda to avoid embarrassment to the party in the event of exposure, according to defectors.	25X1 25X1
Novosti has close and extensive connections with the KGB both at the managerial level in Moscow and at		25X1

TASS has negotiated news exchange agreements with 71 developing countries, 18 just since 1982, the UK Foreign Office reports. The July 1984 agreement with Sierra Leone is typical. According to US embassy reporting, TASS agreed to provide its Englishlanguage African news service to the Ministry of Information in Freetown and to furnish free radio receiving equipment. The Soviet State Committee for Vocational Training will train an unspecified number of Sierra Leone journalists in the USSR.

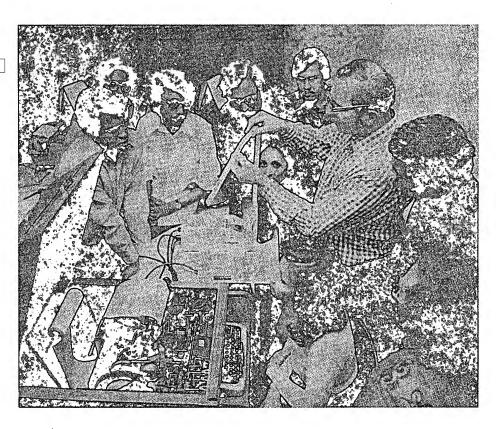
foreign news bureaus in the field. Defectors state that

#### Journalism Training and Recruitment

Extensive training programs for developing-country journalists teach the Soviet model of journalism—serving state interests, politicizing the news, and expecting an ideological commitment from journalists. One program is administered by Soviet embassies, which offer scholarships for journalism studies in the USSR. Nominations are made by Ministries of

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Figure 2. IOJ training for journalists of developing countries attending the Werner Lamberz Institute in East Berlin



Education. The Soviet Government pays all expenses except transportation, which the Ministries are expected to sponsor, according to US embassy reporting. Another program is contained in the TASS media aid package. US embassies also report a third program of short-term training in developing countries for journalists in print media and electronic journalism.

The Soviets also use the International Organization of Journalists (IOJ) to train developing-country journalists. The IOJ has five schools in the Eastern Bloc and Cuba:

- The IOJ Center of Professional Education of Journalists in Budapest for radio and television journalists.
- The Werner Lamberz Institute in East Berlin for print media journalists.
- The Georji Dimitrov International Institute of Journalists in Sofia for journalists in economic and agricultural reporting.
- The Julius Fucik School of Solidarity in Prague for newscasters.

• The Jose Marti International Institute of Journalism in Havana for apprentice journalists.

The IOJ also operates a cooperative program with a journalism school in Bucharest and a training center for Arab journalists in Baghdad.

The IOJ further attempts to cultivate media organizations and Ministries of Information directly through "world conferences" attended by editors, publishers, heads of news agencies, radio station managers, and ministers of information. These meetings publicize Soviet policies on world issues and promote the Soviet model of journalism with an elite media audience. The conferences also help the IOJ Secretariat make contacts, possibly leading to TASS development assistance, Novosti influence in the local media, or candidate students for IOJ schools.

Nationals of 90 developing countries responded to IOJ invitations to the most recent conference cosponsored

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## How the IOJ Attempts To Influence Third World Journalists

Geza Rybka, Director of the IOJ Center in Budapest, describes the Center's method for posing Soviet news stories as alternatives to Western news reports, in effect placing propaganda on a par with news:

Every student knows that there are four or five big news agencies that have monopolized the news flow all over the world. The students are usually aware of the fact that, until now, especially in foreign matters, they used to think the way UPI or Reuters thought. We simply try to open their eyes to the fact that there is another side to the story, there are other parts of the world, and that there are also other sources of information in the world that one can use for journalistic work.

The teacher tries to suggest ideas like this:

Did you hear a week ago what BBC said? And do you know what TASS wrote then? Try to compare it all—and you will get a basis for writing a good article.

We introduced a new practice recently that every day the students listen alternately to Radio Moscow and BBC news. They compare the two, draw their own conclusions, and then report on some internationally important subject.

So we try very tactfully, if I may say so, but very honestly to explain to students that a new information order is necessary and that it means also not accepting one agency exclusively as a source of information.

The Democratic Journalist

with the North Korean Journalists' Union in 1983, the "World Conference of Journalists Against Imperialism and for Friendship and Peace" in Pyongyang, North Korea. The Pyongyang Times reported a large attendance from developing countries represented by:

Thirty-one dailies and weeklies.

- Nine news agencies.
- Twenty-two Ministries of Information.
- Twenty-eight radio stations, publishing houses, institutes of journalism, and universities.

#### **Cultivation of Journalists**

The Soviets take pains to follow up the ties developed in training programs and otherwise ensure that Soviet-supplied news is actually placed in the print media of developing countries and, where possible, in the broadcast media.

Novosti correspondents pay salaries or subsidize vacations, cars, or duty-free goods to induce reporters, editors, or publishers to print unattributed stories and features favorable to Soviet points of view. The Soviets also attempt to dissuade news agency editors from using Western wire service releases. They pay host-country journalists according to the "quality" of their work or their status in the hierarchy of their news organizations,

The Novosti grant program for foreign journalists subsidizes two- or three-week visits to the USSR. The Novosti overseas correspondents who administer the program invite relatively young influential journalists, politicians, and artists who could not be considered Communists or socialists.

While in the USSR, grantees meet selected
Soviet Government officials and are entertained lavishly. They travel to Moscow, Leningrad, and another Soviet republic. Not extracting any firm commitments, Novosti nevertheless reportedly expects grant recipients to take away a more favorable impression of the USSR.

Support for Independent Regional News Services
Moscow has also supported regional news agencies in
Asia, Africa, and Latin America for displacing the
Western press. Soviet media endorsed the appearance
of the nonaligned news agency pool in 1976 (now

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Figure 3. Opening of the IOJ Forum for Peace in Paris on the fifth anniversary of the UNESCO Declaration on Mass Media. From left to right, Kaarle Nordenstreng, IOJ president; Jiri Kubka, Secretary General; and Gerard Gatinot, presidium member



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called NAMEDIA), the Pan African News Agency (PANA) in 1979, the Organization of Asian News Agencies (OANA) in 1981, and the Latin American Agency for Special Information Services (ALASEI) in 1983. The IOJ endorsed the Association of ASEAN News Agencies as well. *Moscow News*, a Novosti publication, alleges that these regional news services are "breaking the monopoly" of the "big four" Western wire services.

The Soviets offer substantial material aid to the nonaligned news agencies. TASS provides communication links to NAMEDIA and OANA.

Soviet fronts are directly involved in establishing some of these agencies. For example, the Federation of Latin American Newsmen (FELAP), regional affiliate of the IOJ and previously headed by a Peruvian Communist journalist, organized ALASEI,

Both ALASEI and FELAP are in

Mexico City. ALASEI currently has contracted with 19 Latin American newspapers and news agencies to provide news services and information.

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#### **UNESCO** Visibility

The Soviets have used UNESCO to demonstrate their support for the aspirations of developing countries in the media field.<sup>2</sup> Specifically, the Soviets have promoted their model of journalism at UNESCO, attempted to discredit Western media, and cultivated the caucuses of developing countries that parallel their views, according to US embassy reporting.

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Moscow regards UNESCO as one of its most important ideological targets,

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The Soviet delegation, in observing an exponential growth of the UNESCO publications budget in recent years, targeted the UNESCO information services as a vehicle for disseminating Soviet

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<sup>2</sup> UNESCO sets standards and guidelines for the development of new media organizations in developing countries, funds conferences, and publishes studies and reports, several of which recently have encouraged realignment of world news production and dissemination to favor the developing countries.

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propaganda to		

In 1972 the Soviets were the first to propose a socalled New World Information and Communication Order (NWICO) in a UNESCO General Conference. NWICO, as defined in UNESCO studies, would require governments to take responsibility for news printed or broadcast on their territory which, in turn, would lead to licensing journalists working in their countries. Under NWICO, journalists would be guided by codes of conduct prohibiting stories offensive to host governments.

UNESCO's International Program for Development of Communications (IPDC) is particularly important to the Soviets. TASS Deputy Director General Krasikov, in a 1983 *Pravda* article, stated that the IPDC is useful to them for monitoring mass media in developing countries as well as the alleged intrusion of the Western press in those countries, for helping to shape developing countries' information policies, influencing the allocation of multilateral aid, and creating a "new world media order" on an "anti-imperialistic foundation." IPDC provides seed money for developing news agencies at the regional level. Both NAMEDIA and PANA are partially funded by UNESCO. USIS reporting indicates that, aside from subscribers, UNESCO currently is PANA's only patron.

#### **Program Effectiveness**

The Soviets' methods and approaches for acquiring access to local media in the developing world have proved effective. In the formal aid agreements of 1984, Sierra Leone and Guinea-Bissau agreed to restrict Western wire service reporting on the Soviet Union in favor of TASS reporting on the subject. Guyana and Suriname, additional aid recipients, have experienced a noticeable increase in the volume of Soviet press material appearing in local print and broadcast media, according to US embassy reporting.

TASS's offers of a world news service at little or no cost have been particularly successful in Africa in cases where media cannot afford the cost or do not have the foreign exchange for a Western wire service. USIS reporting indicates that a considerable portion of African print media, as well as a few radio stations, use TASS in combination with Western services.

State Department and USIS post observers suggest the Soviets can place stories in more than 50 non-Communist dailies and weeklies in developing countries. These outlets range from leftist newspapers in Mexico City, El Dia (circulation 75,000) and Uno Mas Uno (circulation 70,000), used occasionally, to the pro-Soviet, Indian newspaper Blitz (circulation 350,000) and the magazine Link (circulation 12,000), used frequently (see table 3). Some are published by national liberation fronts. Several print Eastern Bloc and Cuban material as well as Soviet. The Soviets have access to all of these by having cultivated individual journalists who usually print what is asked of them.

Soviet recruitment of individual senior journalists has enlisted some important people:

- Bargis Hamud Bargis, Director General of the Kuwait News Agency (KUNA), works closely with the KGB resident in Kuwait, the US embassy reports. He supported the Soviet position in the international debate over the US embargo of the 1980 Moscow Olympics, arguing, for example, that the Soviets, by contrast with the United States, never mix politics with sports. His agency is influential in the Gulf states as a news source: USIS reporting from Bahrain indicates that KUNA's Moscow bureau often carries Soviet stories that circulate in the Gulf.
- Yvonne Harewood-Benn, Minister of Public Service and Information in Guyana, has instructed editors of the state-owned Guyana *Chronicle*, the country's only daily, to use at least three or four TASS and Cuban Prensa Latina news items in each edition, allegedly to balance AP reports. She has apparently also urged the editors to use AP for "disaster news" or for quoting critics of US foreign policy, according to US embassy reporting.

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Table 3
Pro-Soviet Print Media in Developing Countries and Estimated Circulation <sup>a</sup>

Print Media Estimated Circulation		Print Media	Estimated Circulation
Bahrain		Malaysia	
Al-Faqir	NA	Chung Kuo Pao	42,000
Al-Jamahir	NA	Mali	
Al-Shabiba	ŅA	L'Essor	40,000
Al-Sharara	ŇA	Mauritius	
Bangladesh		Horizons Nouveaux	4,500
Gonokantha	5,000	Nouveau Militant	10,000 to 15,000
Sangbad	30,000		10,000 to 13,000
Brazil		Mexico	
Correio Brasilense	70,000	El Dia	75,000
	70,000	El Nacional	80,000
Cameroon		El Sol de Mexico	95,000
Cameroon Tribune	20,000	El Universal	200,000
Cyprus		Excelsior	184,000
Ta Nea	3.000	Uno Mas Uno	70,000
Dominican Republic		Nepal	
La Noticia	NA	Naya Samaj	3,000
	***	Samaya	18,000
Ecuador		The Commoner	7,000
Periodico Del Mediodia	NA	Nicaragua	·
Siempre Nueva	NA .	Barricada	40,000
Ghana			40,000
Ghanaian Times	150,000	Peru	
Independent Echo	30,000	El Diario de Marka	90,000
People's Evening News	40,000	El Observador	100,000
Guyana		La Republica	200,000
Chronicle '	60,000	Cartel	10,000 initially
India		Philippines	
Blitz	350,000	Business Day	31,000
Bombay Daily	140,000	Evening Post	70,000
Business Standard	21,000	Seychelles	• • • • • • • • • • • • • • • • • • • •
Hindustan Times	21,000	Nation	4.000
Link	12,000	Sierra Leone	.,
News Today		For Di People	***
Patriot	na 34,000	•	NA
	120,000	New Times	NA .
RajasthanjPatrika Statesman		Syria	
	220,000	Al Ba'th	25,000
Indonesia		Tishrin	35,000
Merdeka	130,000	Tanzania	
Jordan		Daily News	39.000
Ad-Dustur	65,000	Uhuru	100,000

<sup>&</sup>lt;sup>a</sup> Excluding pro-Soviet Communist Party and "vanguard" ruling revolutionary party publications.

Source: The Europa Yearbook, 1983.

- Aruna Asaf Ali, editorial board chairman of the Indian newspaper, *Patriot*, is closely associated with the Soviets in New Delhi. In December 1984 she reportedly collaborated with them in publishing articles on the Hardgrave Study, allegedly a "secret" study by a US academic on the future of India without Indira Gandhi, completed eight weeks before the assassination. Publication of the articles is part of recent Soviet disinformation efforts to implicate the United States in Gandhi's death.
- Ahmedul Kabir, owner and editor of the Bangladesh daily, Sangbad, reportedly has acquired a fortune through lucrative business contracts with the USSR. He follows Moscow's media line including the Gandhi assassination disinformation. Sangbad is a daily supporting the political left in Bangladesh.
- Junius Lubis, the pro-Soviet managing editor of *Merdeka* (circulation 130,000), an Indonesian daily, recently reacquired this position after being relieved of it in the early 1980s when he was accused of accepting fees for placing Soviet stories in the paper. The paper itself has a history of financial problems, relieved in the 1970s by a loan from the Moscow Narodny bank in Singapore.

The Soviets have helped to shape the UNESCO debate over realignment of international news services to focus almost exclusively on the alleged "colonial mentality" and "disaster news" orientation of the Western media and diverted attention from their own politicized, censored press. Successive Soviet draft resolutions at UNESCO General Conferences appeal

to the pride of developing countries in establishing independent news agencies. Since several delegations represent governments that exercise political control over their domestic media, the Soviet resolutions, coupled with active lobbying in the corridors, win support, according to US embassy sources.

#### **Public Perceptions**

In terms of effectiveness with respect to a particular country, one of the clearest payoffs for the Soviets is Peru. US embassy reporting indicates noticeable Soviet access to the Peruvian media. The Soviets have invested heavily in Peru; they have 12 correspondents from Soviet print media, radio, and television in Lima in addition to a large Novosti bureau, said to be their best in Latin America. They entertain local journalists regularly and offer them "fees" to use Soviet stories and features. They are particularly influential in three Lima dailies and a weekly, all of which are financed by a Peruvian construction entrepreneur friendly to the Soviets:

• El Diario de Marka. Although editorially independent as a leftist paper, it is the most outspoken and effective anti-US element in the Peruvian news media and consistently supports Soviet propaganda themes in its news coverage.

the paper is not doing well financially and intends to request Soviet financial assistance.

• El Observador. The Novosti bureau gave it special attention during a period of financial difficulty in

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1983, providing free East German newsprint and cash channeled through Bulgarian intermediaries,

the paper reciprocated with blatantly pro-Soviet stories. The director of the paper previously worked at IOJ headquarters in Prague.

- La Republica. It frequently publishes pro-Soviet stories and is the most widely read daily in Peru, the US embassy reports. The same Peruvian magnate reportedly asked the Soviet Ambassador for financial assistance to purchase additional shares of La Republica stock, however, to allow him to preserve a particularly leftist editorial line.
- Cartel. It has a hardline, pro-Soviet orientation and is intended to answer Caaretas, a popular non-Communist Peruvian weekly,

  It draws on Novosti telex services and

Writers cultivated through the Soviet-Peru Cultural Association publish anti-US features.

specially written stories for weekly publication.

The Soviets have been successful in Congo. During the 12 years when the United States had no diplomatic relations with Congo, 1965-77, Soviet and Eastern Bloc access to the Congolese media grew noticeably, according to the US Embassy. Currently, Congolese journalists accept IOJ scholarships to the East Berlin school for print media journalists, East German journalists conduct seminars for them in Congo, and the Ministry of Information employs Soviet media advisers. The national news agency subscribes to TASS and ADN, the East German news service. Coverage of US social issues and foreign policy is highly selective and critical. French satellite TV news and nearby Zairean programing help correct the Soviet version of world news, but Congolese print media frequently use Soviet stories.

USIS post observer reporting suggests several other Soviet successes:

- The Botswana news agency used free TASS stories to reduce operating costs.
- Radio Mali, the country's only station, takes stories directly from the resident Radio Moscow correspondent with what observers report is a significant impact on listeners.

#### Print Versus Broadcast Media

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The Soviets have relatively greater access to print media than to radio and TV in developing countries. Host governments tend to treat radio and TV as more valuable political resources and reserve them for their own use. Algeria, Jordan, Lebanon, and the United Arab Emirates, for example, ban Soviet media from using their radio and TV but will allow them to print stories in local newspapers. African countries generally have the same attitude. In India, the Soviets can access the independent print media more handily than they can access governmentcontrolled radio and TV. However, a few countries are exceptions: Syria and North Yemen allow the Soviets access to all media; both countries take direct news feed from Soviet TV. Radio Mali and Burundi radio also accept stories and features from resident Soviet correspondents.

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American entertainment programing and, in Africa, from the French overseas news service. TV audiences are smaller than radio audiences (with the exception of Costa Rica, the Dominican Republic, Libya, Malaysia, Qatar, and Saudi Arabia, which have more TV sets than radios: see table 4). Soviet media agencies have relatively greater access in a few

countries with radio than with TV, except possibly

The Soviets do not seem to try as hard with TV as

with radio. They have more competition on TV from

Syria and North Yemen.

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- TASS provides Shihata, the Tanzanian news agency, with its world news service at a concessionary price, which, together with the political inclinations of editors, produces more news of Soviet origin than Reuters-origin appearing in the press.
- Soviet-attributed advertisements in daily papers have increased both in Costa Rica and Ecuador, which, in the post observers' judgment, affects public opinion toward US Central American

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policies.

Table 4
Radios and TVs in Developing Countries a

Thousands

	Radio	TV		Radio	TV
Africa			Burma	700	NA
Angola	130	22	India ·	22,000 ь	2,095
Benin	68	13	Indonesia	6,550	3,000
Botswana	75	NA	Laos	225	NA
Burkina	116	15	Malaysia	250	1,040
Cameroon	780	NA	Mauritius	115	85
Central African Republic	85	NA	Nepal	300	NA
Chad	75	NA	Pakistan	1,500	1,000
Congo	96	5	Philippines	2,185	955
Djibouti	18	11	Singapore	490	421
Ethiopia	2,000	36	Sri Lanka	3,000	50
Gabon	100	20	Thailand	7,200	3,000
Gambia, The	100	NA	Caribbean, Mexico, Central and		
Ghana	2,000	71	South America		
Guinea	125	8	Argentina	10,000	5,910
Guinea-Bissau	20	NA	Bahamas, The	115	50
Ivory Coast	800	562	Barbados	191	52
Kenya	580	75	Belize	71	NA.
Liberia	330	35	Bolivia	480	386
Madagascar	910	71	Brazil	17,500	12,425
Malawi	500	NA	Chile	3,250	2,643
Mali	102	NA	Colombia	3,025	1,800
Mauritius	95	NA	Costa Rica	190	450
Mozambique	275	1	Dominican Republic	225	388
Niger	160	11	Ecuador	1,800	135
Nigeria	5,800	457	El Salvador	900	300
Senegal	320	50	French Guiana	40	10
Sierra Leone	100	21	Grenada	50	NA
Somalia	95	NA	Guatemala	500	202
Sudan	1,400	109	Guyana	300	NA
Tanzania	2,000	9	— Haiti	120	30
Togo	190	8	Honduras	1,535	135
Uganda	280	75	Jąmaica	857	200
Zaire	500	12	Mexico	21,000	7,550
Zambia	150	76	Netherlands Antilles	175	. 57
Zimbabwe	200	97	Nicaragua	200	127
Asia			Panama	290	227
Afghanistan	135	13	Paraguay	198	81
Bangladesh	770	252	Peru	2,200	860
Bhutan	12	NA NA	St. Lucia	90	3
Brunei	50	30	Suriname	185 ·	3

Table 4	-			T	housands
Radios and	TVs in	<b>Developing</b>	Countries a	(con	tinued)

	Radio	TV
Caribbean, Mexico, Central and South America (continued)	,	
Trinidad and Tobago	355	300
Uruguay	1,655	368
Venezuela	5,000	2,000
Middle East and North Africa		
Algeria	. 3,500	1,325
Bahrain	140	121
Cyprus	.400	111
Egypt	8,000	3,850
Iran	7,500	2,000
Iraq	2,200	535
Israel	1,050	600
Jordan	546	201
Kuwait	710	575
Lebanon	1,500	450
Libya	165	170
Oman	250	45
Qatar	75	110
Saudi Arabia	2,700	3,500
Syria	1,800	405
Tunisia ·	1,124	291
United Arab Emirates	100	100
Yemen Arab Republic	· 110	27
Yemen, People's Democratic Republic of	. 111	. 37

<sup>&</sup>lt;sup>a</sup> Estimated by World Radio TV Handbook, 1984.

• TASS and Novosti have close ties with the Syrian media which allow prominent play for Soviet stories, usually attacks on US Middle East policies,

 The pro-Soviet bias of North Yemeni editors, trained via scholarships to schools in the USSR, enables TASS to make front page news and commentary.

•	Soviet newsmer	have	increased	their	contacts	with
	the Philippine p	ress.				

The Soviets have excellent access to the non-Communist print media and news agencies of India. The vernacular-language press is particularly vulnerable to Soviet influence because many of the papers are resource poor. The Soviets provide them with cash, entertainment, and paid advertisements from Indian firms trading with the USSR. Other forms of inducement include scholarships to sons and daughters of low-ranking journalists for study in the USSR, promises of better paying jobs through Soviet and Communist Party contacts in India, and regular supplies of scotch, according to embassy reporting.

The Indian wire service, Press Trust of India (PTI), has been called Press TASS of India because of closeness with TASS both in Moscow and New Delhi as well as frequent association with Soviet disinformation. US embassy reporting indicates that a number of pro-Soviet journalists are present in PTI. Another wire service, India Press Agency (IPA), specializing in news features, frequently conveys Soviet disinformation. IPA is managed and staffed with journalists trained at *Link* and *Patriot*, two pro-Soviet publications.

In part because of the Soviets' co-opting some developing country media, US Government agencies as well as private-sector firms face an increasingly hostile press in developing countries in which the Soviets have created working relationships with local and national media. India, particularly, has many newspapers hostile toward the United States editorially. The Soviet-aided print media of Congo-Brazzaville have produced distorted reporting about the United States for several years with the result that the Congolese public does not have an accurate or balanced understanding of US domestic or foreign policies, the US Embassy reports.

The Western wire services are experiencing rising competition from TASS in developing countries. Comparative costs of a subsidized service versus a

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b Handbook figure may be low because of the absence of an official Government of India statistic.

#### The Western Wire Services

Moscow's effort to access the media in developing countries directly competes with the "big four" Western wire services which, until the 1970s, were the sole source of foreign news for many such countries. The Associated Press (AP), in New York; United Press International (UPI), in Washington; Reuters, in London; and Agence France Presse (AFP), in Paris, have news bureaus in over 100 developing countries and are highly competitive. All but government-owned AFP are owned by cooperative press associations. The Soviets also compete with the Chinese agency, Xinhua, in several African and Asian countries and with the Yugoslav news service, Tanjug, which is influential in nonaligned regional news services.

service at market prices are a disincentive for developing news agencies to use the Western wire services. The differential assures TASS of access to new clients. The Western wire services usually require payments in hard currency, which many developing countries lack.

#### **Constraints**

The Soviets, however, have not had easy access to all developing-country media. Some countries have taken reprisals against the Soviet overseas media for flagrant abuses of their trade:

• Zambia initially tolerated a Novosti correspondent's behavior in Lusaka in the late 1970s. He took a high-visibility approach in propagandizing Zambians by mailing Soviet publications to educational institutions, holding lectures and discussions on Soviet propaganda themes, and instructing Soviet teachers in Zambian schools. He gave SWAPO and African National Congress offices in Lusaka typewriters, copiers, and editorial assistance for their monthly newsletters. Finally, Zambian authorities accused him of instigating student demonstrations at the University of Zambia, and expelled him,

 Cameroon limits importation of Soviet propaganda material, but the Novosti office smuggled Soviet magazines into the country via Aeroflot in disregard of Cameroonian regulations. In 1978, when Aeroflot delivered magazines in cartons marked "pharmaceuticals," the Cameroon customs service confiscated them, severely criticized the Soviets, and warned of harsher actions if further incidents occurred,

In addition, policy differences with host governments may limit Soviet media activity. In 1980, following the Soviet invasion of Afghanistan, Pakistan forced the Soviets to close their Karachi information office, the US Embassy reported. Further, the Soviets sometimes impede their own efforts with bureaucratic inertia. Nigeria recently abrogated a news exchange agreement with TASS because of Soviet bureaucratic delays in opening a Nigerian news agency bureau in Moscow.

The reputation TASS and Novosti have as havens for KGB operations precedes them in some countries:

 Djibouti studiously ignored the TASS media aid package when the Soviet Ambassador offered it to the government in May 1984,

 Mauritius refused TASS facilities in 1980 when the Soviet Ambassador requested them, according to US embassy reporting.

Another limiting factor on the Soviets' ability to influence developing media is a lack of commitment by some journalists whom they have attempted to cultivate. Some of the senior journalists whom IOJ has entertained at its "world conferences" may have

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accepted invitations simply to take advantage of the free airfare and accommodations. The Malian vice president of IOJ, for example, not only attended the P'yongyang conference in 1983, but also has accepted USIA travel grants, the US embassy reports. Similarly, trainees who enroll in IOJ or USSR schools for an education in journalism may be there because they lacked other scholarship options.

access to several African countries is encumbered with lengthy visa hassles. Latin American countries remain relatively open to the Western media, although Brazil, Costa Rica, and Ecuador require foreign reporters to register with government-sponsored journalists' organizations. Under these conditions, the Soviet effort creates additional obstacles for Western media access.

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#### Outlook

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We fully expect the Soviets to continue to increase their media presence in developing countries:

- TASS gained four new clients in 1984 for media development assistance and almost certainly will solicit additional ones in 1985.
- The Novosti visitor program for developing-country journalists will expand under the patronage of the Soviet Central Committee.
- Novosti has a new wire service, dedicated to developing-country news agencies, inaugurated in 1983.
- IOJ programs appear to be slated for expansion; the Havana school, in particular, will increase the number of its Latin American students; IOJ African members are lobbying for a new IOJ school in Africa.

The Soviet effort occurs when several governments of developing countries are independently creating obstacles for Western reporters in their countries. Chad, Ethiopia, Ghana, Iran, Iraq, Kuwait, Libya, Nigeria, Oman, Saudi Arabia, Syria, Uganda, and Zambia have denied visas to Western reporters assigned to cover wars, coups, or economic conditions in their countries within the last year, according to the Western press. If reporters are allowed entry, they are closely monitored. For example, Iraqi taxi drivers, working for the Information Ministry, have prevented Western press photographers from taking pictures of economic conditions suggesting poverty or backwardness in Iraq. Iraq also has confiscated foreign journalists' typewriters at the airport. Western reporters'

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